## Message Text

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**ACTION OPIC-12** 

INFO OCT-01 NEA-14 ISO-00 EB-11 COME-00 AID-20 OMB-01

TRSE-00 /059 W

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R 110815Z SEP 74

FM AMEMBASSY KABUL

TO SECSTATE WASHDC 9516

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DEPT PASS OPIC (FOR COUNTS, NIELSON, WISS)

E.O. 11652: N/A TAGS: EFIN, AF

SUBJECT: OPIC REP TDY; MISSCELLANEOUS OPIC BUSINESS; YAQUB

LEATHER INDUSTRIES, INC (YLI)

- A. 1. BEING UNCLASSIFIED. ASSUME YOU RECEIVED SEPT 4TELEX FROM MKK UPON OPIC REP DEPARTURE FROM JAKARTA. IF NOT, ASK MKKNQKMOGGAN) TO REPEAT.
- 2. SINCE NO CABLE RESPONDING TO TELEX RECEIVED FROM OPIC WASH, OPIC REP ASSUMES NEW JAKARTA VISIT NOT RPT NOT NOW REQUIRED AND WILL LEAVE KABUL SEPT 11 AS SCHEDULED.
- B. 1. OPIC REP WITH EMBOFF HAD TWO USEFUL MEETINGS WITH YUNUSIEAFIQ, PRESIDENT, DEPT FOR ENCOURAGEMENT AND DEVELOPMENT OF PRIVATE INVESTMENT, MIN/MINES AND INDUSTRIES, WHO ANXIOUS PROMOTE NEW INVESTMENT.
- 2. FOR SEDLAR AND JORDAN RE ANNUAL REPORT:
  (A) POUCHING TO YOU PHOTOS OF YLI AND FISCHBACH-OMAN PROJECTS. MATHUR WILL AIRMAIL ADDITONAL YLI PHOTOS FROM TEHRAN.
- (B) YUNUS RAFIQ REPORTS APPROVAL EXPECTED SOON FOR AGHAN GOVERNMENT STATEMENT FOR OPIC REPORT; EMBASSY LIMITED OFFICIAL USE

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WILL CABLE TEXOAWHEN RECEIVED.

(C) PLEASE CABLE PUBLICATION DATE AND SPACE AVAILABLE FOR AFGHAN MATERIAL.

- 3. MODIFICATION BILATERAL AS REQUESTED BY BUTTON DISCUSSED AMONG EMBOFFS AND OPIC REP. COMPLETE REDRAFT AS PER YEMEN TEXT BELIEVED APPROPRIATE AFTER OPIC DECISION MADE WHETHER DESIRABLE TO INCLUDE LANGUAGE ACCOMMODATING POSSIBLE PRIVATE DIRECT INSURANCE OR REINSURANCE ROLE. PLEASE ADVISE.
- 4. ACCORDING TO TARAKI, NEW FDPIL EXEMPTS OPIC FROM ALL STAMP, PROPERTY AND INSOME TAX ON LAOAN. TAX AND OTHER MORTGAGE COST ARE ASSESSED AGAINST BORROWER. THEREFORE, OPIC REP BELIEVES NOT RPT NOT NECESSARY TO REQUEST SPECIAL TAX EXEMPTIONS NEOW. END UNCLASIFIED
- :. MATHER REPORTS GENLEATHER/GENESCO ARE PURCHASING PICKLED SKINS FROM AFGHAN PRODUCERS OTHER THAN RPT OTHER THAN YLI TO "SUPPORT INDUSTRY STRUCTURE," SAYING THIS WILL NOT RPT NOT PREJUDICE YLI. OPIC REP BELIEVES PERHAPS POTENTIAL CONFLICT OF INTEREST AND BREACH OF SECT 2 OF EXCLUSIVE SALES, ETC., AGREEMENT EXISTS, GIVEN I.A., INDEFINITE/FLEXIBLE YLI PRODUCTION ABILITY NOW AND IN FUTURE. PLEASE INVESTIGATE. END LIMITED OFFICIAL USE.
- 2. BEGIN UNCLASSIFIED. RECEIVED AND POUCHING BAL. SHEETS/
  INCOME STATEMENTS EACH RPT EACH DATED SEPT 4,1974, FROM OUTSIDE
  CHARTERED ACCOUNTANTS FOR YLI FOR YEARS ENDING 29 HOOT
  1950, 29 HOOT 1351 AND 29 HOOT 1352, AND FOR NEXT CONSECUTIVE 3 MONTHS MAR 21-JUN 21, 1974. RATHER COMPLETE NOTES
  GIVE BEST VIEW TO DATE WHILE INDICATING MANY ACCOUNTING/
  CONTROL DEFECTS. MATHUR WILL AIRMAIL COPIES TO GENESCO/
  GENLEATHER FROM TEHRAN; PLEASE CONTACT HIS OFFICE FOR FIRST
  COPIES IN U.S.
- 3. UNFORTUNATELY, FAZILI HAS BEEN AWAY FROM KABUL.
  4. STATUS OF C/P;S OF OPIC LOAN AGREEMENT FOLLOWS:
  PLEASE REFER TO OPIC STATUS REPORT TABLE DATED AUG 12, 1974
  ("SRT"):

NEED CERTIFIED TURE COPIES OF ALL DOCUMENTS EXCEPT OPIC LOAN AGREEMENT AND PCA. SO FAR ONLY HAVE THIS FOR J/V AND LIMITED OFFICIAL USE

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SALES AGREEMENTS. ASK RUFUS CRAIG TO PREPARE AND/OR ADVISE YLI TO PREPARE CERTIFICATES ATTACHING COPIES OF ALL DOCUMENTS FOR THIS
COMMITMENT LETTER AND LOAN AGREEMENT - SAME AS SRT.
2.4 AND 3.3 - SAME AS SRT.
4.1 - FINANCIALS REFERRED TO AT C.2 ABOVE, INDICATE EQUITY INVESTMENT MADE EXCEPT FOR IDBA, BUT VERIFICATION WEAK.

YLI SHOULD DELIVER TO TARAKI BANK DEPOSTI RECORDS FOR CASH

INVESTMENTS AND COST RECORDS FOR BUILDINGS, WALLS AND MACHINERY INVESTED BY YABUBS; TARAKI ALREADY HAS COPIES OF LAND DEEDS RECITING VALUE.

- 4.2 OPIC REP WILL DRAFT FOR YABUB GROUP EXECUTION WHICH TARAKI WILL SUPERVISE. MOHD. AFZAL HAS SOLD HIS SHARES TO ONE YABUB. FOREING OWNERSHIP PERCENTAGE QUESTION STILL NOT RPT NOT RESOLVED WITH GOA. YLI SHOULD PURSUE.
- 4.3 TARAKI ADVISES HE HAS ALL NECESSARY GOVERNMENT APPROVALS. HOWEVER, SPEED TO MANUFACTURE "FINISHED" LEATHER IS STILL OUTSTANDING ISSUE. MATHUR REPORTED THIS WOULD TAKE ABOUT 5 YEARS TO DISAPPOINTED YUNUS RAFIQ, WHO APPARENTLY FEELS INVESTMENT APPLICATION AND APPROVALS REQUIRE THIS TO BEGIN IN ONE YEAR. RAFIQ MUST GET NEW INVESTMENT COMMITTEE APPROVAL OF THIS; ALTHOUGH THIS NOT CERTAIN, CONSENSUS HERE IS THAT APPROVAL WIL BE GIVEN.
- 4.4 SEE C.2 ABOVZ. QUEARY EHETHER SATISFACTORY.
- 4.5 (A) COPY OF AMENDED ARTICLES OF INCORPORATION DATED JUNE 25, 1974 DELIVZRED/POUCHED.
- 4.5 (B) STILL OUTSTANING AND REQUIRED ACCORDING TO
  TARAKI; RESOLUTIONS OF APR 1, 1914 MEETING WERE DELIVZRED,
  BUT REFER ONLY TO COMMITMENT LETTER OF MAR 19, 1974. YLI
  SHOULD DELIVER RESOLUTIONS TO TARAKI RATIFYING PRIOR EXECUTION
  OF OPIC LOAN AGREEMENT AND PCA AND AUTHORIZING CERTAIN OFFICERS
  TO EXECUTE AND PERFORM ALL OTHER DOCUMZNTS AND PROJECT ACTIVITIES.
  4.5 (C) SAME AS SRT.
- 4.6 TARAKI HAS COPIES OF LAND DEEDS. YLI SHOULD DELIVER TO HIM DOCUMENTS ESTABLISHING YLI OWNERSHIP OF BUILDINGS, WALLS AND MACHINERY (FIXTURES).
- 4.7 CANNOT PERFOMR NORMAL REVIEW AND APPROVWL OF CONSTRUCTION, ENGINEERING AND PROCUREMENT DOCUMENTS SINCE VZRY FEW EXISTS, ALTHOUGH SHER AHMZD YAQUB ADVISES THERE ARE SOME EQUIPMENT AND PLANT LAY-OUT DOCUMENTS. HAVE SPOKEN TO REILLY AND USAID ENGINEERS WHO SAYS GEORGE THOMAS, CD/Z, USAID, KABUL, CAN LIMITED OFFICIAL USE

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INSPECT TO GI E WRITTEN APPROVWL OF NOW ALMOST FINISHED WORK AND FACILITIES. REILLY WOULD LIKE WENDEL ANDERSON TO CONTACT HIM WITH SUCH REQUEST; PLEASE ASK ANDERSON TO DO SO WITH USUAL SCENARIO.

4.8 - TARAKI WILL SUPERVISE YLI ACQUISITION FROM COURT OF "ZAMANITH" DOCUMZNTS SECURING OPIC'S LOAN BY ALL PRESENT AND FUTURE PGOPERTY OF YLI INCLUDING LAND, BUILDINGS, MACHINERY, RAW MATERIALS, INVZNTORIES AND ACCOUNTS RECEIVWBLE MAY BE DZALT WITH IN THE ORDINARY 1974 3 9\* ?7 8,3 .
4.9 - TARAKI HAS COPIES OF FIRE AND THEFT INSURANCE POLICIES ONLY, WHICH EH ADVISES ARE STANDARD. YLI SHOULD DELIVER TO TARAKI LOSS PAYABLE ENDORSEMENTS IN OPIC'S FAVOR AND INS. CO. STATEMZNT THAT SUCH FIRE AND THEFT IS ONLY INSURANCE COVERAGE REFERRED TO IN 4.9 WHICH IS AVAILABLE IN AFGHANISTAN.

4.10 - SAME AS SRT.

4.11 - SAME AS SRT. DESPITE REPEATED STATEMENTS TO GENESCO OF OPIC REQUIREMENT THAT YLI SALES TO GENLEATHER (BUT NOT NECZSSARILY TO OTHERS) BE FOB KABUL (WITH TITLE AND RISK OF LOSS PASSING THERE), SHER AHMED YAQUB ADVISED OPIC REP (WHICH WAS CONFIRMZD BY MATHUR) THAT SALES ARE BEING MADE CIF NEW YORK. PLEASE INVZSTIGATE, AND COMPUTE SALES PRICE REDUCTION WHEN SALES AGREEMENT IS AMZNDED TO PROVIDE THAT GENLEATHZR PAYS INSURANCE AND FREIGHT.

4.12 - SAME AS SRT.

4.13 - SAME AS SRT.

4.14 - OPIC REP HAS DISCUSSED AND LEFT WITH TARAKI FORMS OF LEGAL OPINIONS TO BE ISSUED TO OPIC BY TARAKI AND FAZILI (WHO CAN ISSUE DIRECT OPINION ACCORDING TO TARAKI). TARAKI ADVISES THAT YLI SHOULD ASK YUNUS RAFIQ TO WRITE THE TAQNEEN OFFICE OF MINISTRY OF JUSTICE TO GIVE LEGAL OPINION TO RAFIQ IN FORM OPIC REP AND TARAKI WILL DRAFT. OPINION OF GENESCO AND GENLEATHER COUNSEL IS STILL OUTSTANDING.

5.5. (A) - (D) - SAMZ AS SRT.

 POUCHING VWRIOUS DOCUMENTS DELIVERED HERE
 PLEASE PASS COPIES OF UNCLASSIFIED PORTION PARA C. TO CRAIG AND MWTHUS IN US; COPY WILL BE GIVZN TO TARAKI. END UNCLASIFIED CURRAN

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## Message Attributes

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